



SAGE MAS 90 & MAS 200 NEWSLETTER

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TRACKING “FIXED” ASSETS CAN BE A “MOVING” TARGET

Many businesses have a difficult time tracking their fixed asset inventory. In fact, a lot of companies are lacking accurate accounting records, depreciation history and disposition dates of assets that are no longer even used in the business. On the surface, this may seem like a minor accounting annoyance that doesn't warrant your attention. But consider this: *those inaccurate fixed asset records may be costing you thousands of dollars each year in tax overpayment, regulatory non-compliance and inefficiency.*

Unnecessary Tax Overpayments?

Incorrect information and errors in fixed asset inventory data can result in significant and completely unnecessary tax *overpayments*. As an example, you may have assets that no longer exist in your company yet somehow remain on the books because they were never properly accounted for nor disposed of. Because they still sit on the books, you may be paying property tax on these non-existent assets. What's more, these mystery assets affect everything from depreciation schedules to insurance payments and property tax rates. To make matters more complex, many states have depreciation rules that differ from the Federal rules. This is especially true after the passage of the Job Creation and Worker Assistance Act of 2002 and the Jobs and Growth Tax Relief Reconciliation Act of 2003 affecting depreciation allowance and Section 179 expense respectively. A significant number of states have NOT adopted these Federal rules.

Tracking your assets manually or in spreadsheets that are incapable of automatically posting accurate depreciation entries to your Sage MAS 90 or MAS 200 General Ledger is inefficient and costly. In addition, duplicate data entry can be time-consuming and the potential for errors is significantly increased.

Sage FAS Fixed Assets for MAS 90 & MAS 200

Sage FAS Fixed Assets is the leading fixed asset management solution for small and medium-sized businesses and is completely integrated with your existing Sage MAS 90 or MAS 200 system. FAS Fixed Assets provides a comprehensive depreciation calculation engine that contains over 300,000 IRS and GAAP rules and more than 50 standard depreciation methods. It also automatically calculates AMT and ACE schedules and allows you to maintain 7 books, all visible from one single screen including: Internal Tax, ACE, AMT, State and two user-defined custom books.

Efficiency, Ease-of-Use and Integration

Not only does FAS Fixed Assets automate your entire fixed asset process as well as ensure accurate records and depreciation calculations, it's easy to use and offers a comprehensive set of features. The data entry screen includes SmartLists for fast and accurate asset entry as well as completely customizable field names & lengths. You can easily create IRS-ready depreciation tax forms, quickly transfer assets from one business unit to another, and accurately dispose of assets no longer

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in use and remove them from the books. What's more, built-in security features provide password protection as well as menu-level limitations on specific product features. And perhaps best of all, Sage FAS Fixed Assets has built-in links with your MAS 90 or MAS 200 system offering a *simple transfer of fixed asset data and depreciation entries into your General Ledger*.

Put an end to unnecessary tax overpayments and inefficient asset tracking and explore what Sage FAS Fixed Assets can do for your company.



[Download](#) the FAS Fixed Asset Feature Sheet online or [Click Here](#) to Watch a Self-Running demo online.

FOCUS ON: EXTENDED SOLUTIONS

Your business is unique and has specific needs in order to operate efficiently and maintain a competitive edge. Sage MAS 90 or MAS 200, along with a few custom reports, probably meets most of your needs using the “core” modules. However many Sage Software customers have found that bridging the gap between their unique requirements and the basic capability of MAS 90 or MAS 200 “out of the box” can help put the finishing touches on a business system that fits like a glove. That's where **Extended Solutions for MAS 90 and MAS 200** come into play.

Extended Solutions is a collection of more than 1,500 features and functions that are not found in the core MAS 90 or MAS 200 modules. This collection of enhancements provides a perfect tool to streamline your business and fine-tune your software to optimize productivity. Each extended solution is developed, tested and supported by Sage Software and, depending on the type of plan you own, is automatically incorporated into your existing subscription or support plan. The same technology used to develop MAS 90 was leveraged for Extended Solutions which means installation is seamless, upgrades are smooth and they are just as easy to learn and use as the rest of your MAS 90 or MAS 200 software.

Extended Solutions are available to meet just about every business need including Payroll Direct Deposit, MICR Check Printing, Multi-Company General Journal Entries, Union Payroll Processing and much more. While there are over 1,500 Extended Solutions available, a couple of the more “significant” extensions include: [Paperless Office](#), [Direct Deposit](#) and [Foreign Currency Processing](#).



For more information visit www.sagesoftware.com/mas90/extendedsolutions or check out the [Most Popular Extended Solutions](#) online.

REMINDER: VERSION 4.2 NOW AVAILABLE

As we've announced in a previous newsletter, MAS 90 and MAS 200 Version 4.2 is now available. New inquiry tools and reporting capabilities make analysis and decision-making more straightforward. Enhancements throughout the software make data entry and navigation more natural and intuitive. The object-oriented architecture introduced in version 4.0 has been expanded throughout the core accounting applications, plus integration with CRM solutions and a new fixed asset management module extend the capabilities of your software. Many of these enhancements are a direct result of customer feedback. Contact us with any questions, concerns or for assistance with an upgrade to Version 4.2.

[Click Here](#) to request *“What's New In Sage MAS 90 and MAS 200 Version 4.2”*

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ASI ACQUIRES SERVICE AND WARRANTY MANAGEMENT FOR SAGE MAS 90 AND MAS 200

Accounting Systems, Inc. (ASI), a leading provider of business software and network solutions located in Columbia, South Carolina, announced that they have acquired Service and Warranty Management, a custom-developed add-on product designed exclusively for Sage MAS 90 and Sage MAS 200.

Service and Warranty Management is a comprehensive solution designed for the Service Depot Industry and is completely integrated with Sage MAS 90 and MAS 200. ASI purchased this product to enhance the breadth of its service offering to existing clients and direct focus to an industry that is underserved. Brian Kelly, President of ASI, states, "Our goal is to develop, nurture and support Service and Warranty Management to become the leading product for small and medium-sized businesses in the Service Depot Industry."

In conjunction with its acquisition of Service and Warranty Management, ASI also announced today that they've completed the required training and testing to become authorized as a Sage Software Master Developer for Sage MAS 90 and Sage MAS 200. The Sage Master Developer program is administered by Sage Software and enables Sage-authorized business partners to write custom program modifications, add-on modules and even stand alone products that are fully integrated with Sage MAS 90 and Sage MAS 200.

As a Master Developer, ASI has access to development tools that will enable them to continue enhancing and supporting Service and Warranty Management as well as a host of other far-reaching benefits. Brian Kelly adds, "Becoming a Sage Master Developer is long overdue for ASI. We've been waiting for the right time to make this move, and now is that time. As a Master Developer, we can deliver solutions to our clients that will enable them to replace or consolidate disparate business systems into a single, fully integrated solution. It also gives us a competitive advantage over other software resellers that are limited to providing "out-of-the-box" solutions.



Contact Us With Any Questions

Brian D. Kelly (803) 252-6154 x210

1751 St. Julian Place
Columbia, SC 29204

www.asifocus.com

Brian@asifocus.com