



ACCOUNTING SYSTEMS  
INCORPORATED

# ASI Additions



Development Partner

SILVER

Sage MAS 90 ERP  
Sage MAS 200 ERP

## Sales Order Landed Cost

The screenshot shows the 'Sales Order Entry (ABC) 3/20/2008' window. The 'Landed Cost' button is highlighted in yellow. The window contains various fields for order details, including Order Number (1030023), Order Date (3/20/2008), Order Type (Standard Order), Customer No. (01-ABF), American Business Futures, Salesperson (0100), Amount Subject to Discount (1,400.00), Discount Rate (.000%), Discount Amount (.00), Payment Type (CREDIT CARD), American Express, Deposit (checked), Credit Card Number (\*\*\*\*\*6780), Deposit Amount (.00), Taxable Amount (.00), Non-Taxable Amount (1,400.00), Commission Rate (10.000%), Sales Tax Amount (.00), Order Total (1,400.00), Ship Zone, Ship Weight (00600), and Freight Amount (.00). Buttons for 'Quick Print...', 'Recalc Price', 'Accept', 'Cancel', and 'Delete' are visible at the bottom.

- Gives Sales Order the same Landed Cost ability that Purchase Order has.
- Lump sum costs of delivery allocated to the individual lines on the order
- Costs allocated to lines expense to the same G/L account as the line.
- Uses the Expense Account from the Landed Cost Type Maintenance record for the credit side of the cost transaction

If a customer has delivery costs that apply to a complete order, but they want to show those costs allocated on a line-by-line basis, this **ASI Addition** is essential. Mirroring the capability of the Purchase Order Landed Cost, this new feature allows the customer to add freight, duty, royalty, and other lump sum costs to the total page of the sales order. When an invoice is created, the landed cost detail is automatically copied over and can be modified for that invoice. During the sales journal and update, the landed costs are allocated based upon volume, quantity, cost, or weight and are shown on the register then posted to the appropriate G/L accounts.

The screenshot shows the 'Sales Order Landed Cost Entry' window. It displays a table with columns for Cost Type, Description, Allocation Method, and Amount. The table contains two rows: DUTY (Duty, Cost, 55.00) and FRGHT (Freight, Cost, 70.00). The Total Landed Cost is shown as 125.00. Buttons for 'Del', 'Accept', 'OK', and 'Undo' are visible.

Cost Type	Description	Allocation Method	Amount
DUTY	Duty	Cost	55.00
FRGHT	Freight	Cost	70.00

Total Landed Cost: 125.00

### Mod SO1

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